

2022 Q3

Crypto Fund Quarterly Report





Table of Contents

Introduction	3
Chapter 1: Crypto Fund Industry Overview	4
Chapter 2: Crypto Fund Performance Data and Metrics	12
Chapter 3: Crypto Fund Survey Results	18
About the Report	27



Introduction

Crypto Fund Quarterly Report Q3 2022

Purpose

Crypto Fund Research's quarterly crypto fund reports provide a snapshot of the industry at quarter's end, as well as a detailed look at industry trends across time. We hope the quantitative data and related insights provided by these reports play a positive role in continuing to improve the crypto fund industry's transparency and provide useful metrics for crypto funds and other participants to benchmark their growth, operations, and best-practices.

In the interest of providing the broadest possible coverage, the report covers crypto hedge funds, venture funds, hybrid funds, private equity funds, fund of funds, and passive funds. Where not otherwise noted, the term "crypto fund" is used in a manner inclusive of this wide variety of fund types.

Market Overview

As of the end of Q3, 2022 there were more than 875 crypto funds across the globe with primary offices in more than 80 countries. The pace of new crypto fund launches, which had accelerated in 2021, slowed in the first three quarters of 2022 against a backdrop of falling or stagnant cryptocurrency prices.

Crypto funds gained 2.7% in Q3 while Bitcoin fell 1.8%. This marked the second consecutive quarter in which crypto funds outperformed Bitcoin.

In the News

The Bad

- Skybridge Capital halted redemptions in one of its funds until September citing falling cryptocurrency prices and illiquid investments
- Multi-billion dollar crypto hedge fund Three Arrows Capital officially filed for bankruptcy and cited Terra and GBTC trades as reasons for the collapse of the fund in Q2

The Good

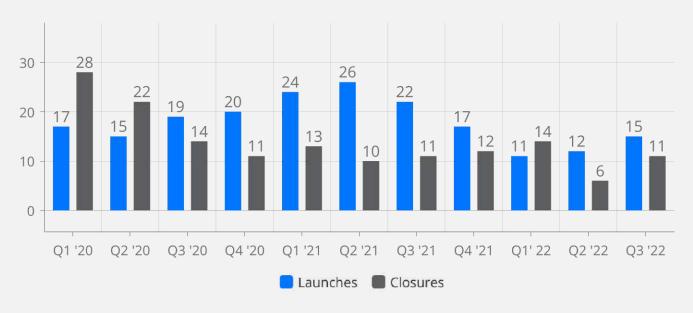
- Variant announced its fund had raised \$450 million for various Web3 projects
- Venture fund Seven Seven Six announced the launch of a \$177 million crypto fund





The pace of new fund launches remains tepid, but new launches exceeded closures for the second consecutive quarter in Q3.

Crypto Fund Launches vs. Closures Q1 '20 - Q3 '22





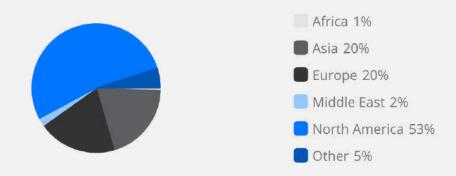
Just over half of all crypto funds are based in North America - most in the US. Europe and Asia are each home to around 20% of funds.

However, it's important to note that crypto funds tend to be more likely to have "distributed" workforces than traditional funds.

A 2022 <u>survey of crypto</u> <u>funds</u> by Crypto Fund Research found that rather than maintaining one or more physical offices, 34% of funds do not rely on a physical office and instead have employees working from home or other locations around the world.

While the majority of crypto funds have a primary office location in the US, less than 20% are

Crypto Funds by Continent Primary Office Q3 '22



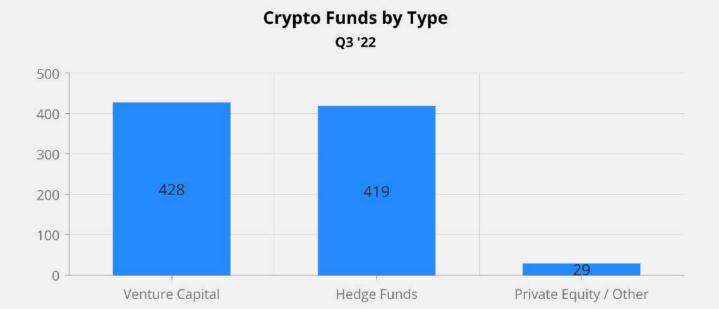
Crypto Funds by Legal Domicile Q3 '22



technically domiciled there (as a Delaware company, for example). For a variety of tax, legal, and regulatory reasons, the Cayman Islands and the British Virgin Islands are the predominant offshore legal domiciles for crypto funds. Together these offshore locales are the domicile for 47% of crypto funds. This is relatively consistent with studies of traditional hedge funds that have found about one third are domiciled offshore with only 20% domiciled in the US.



A plurality of crypto funds can be broadly categorized as venture funds, followed closely by crypto hedge funds.



Crypto fund assets under management (AUM) grew in the third quarter of 2022 as a result of modest fund performance and the launch of several new venture funds.



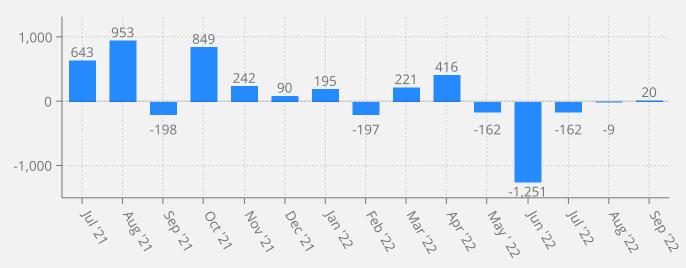




Crypto fund flows are an important indicator of investor sentiment. They are the net of new investor subscriptions and redemptions and are calculated independently of changes in the performance of funds' underlying assets.

Crypto Fund Net Flows

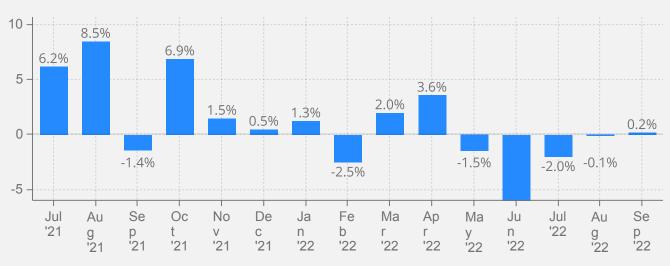
Monthly absolute net in/outflows for crypto hedge funds (\$ millions USD)



Crypto funds saw modest outflows of around \$150 million overall in Q3. We anticipate significantly greater outflows in Q4 and in to 2023.

Crypto Fund Net Percentage Flows

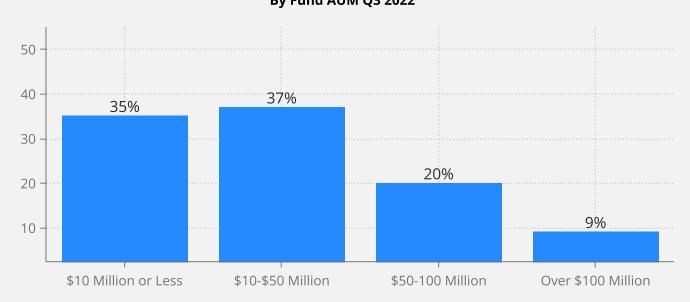
Monthly crypto hedge fund net in/outflows as a percentage of assets reported in the prior period





Though crypto fund AUM has continued to grow, assets remain highly concentrated in the hands of a couple dozen funds. However the recent trend has been one of growing size of crypto funds. This is primarily due to strong performance as well as attrition by some smaller funds. Additionally, several new funds have launched with committed capital in excess of \$100 million.

Crypto Fund Asset Size By Fund AUM Q3 2022



\$60.2 Billion

Crypto Fund Research estimates that as of the end of Q3 2022, crypto funds collectively managed approximately \$60.2 billion in assets. This includes crypto hedge funds, venture funds, and index funds and represents an increase of more than \$2 billion over Q2.

35.3%

While most crypto funds remain relatively small, the proportion managing \$10 million or less continues to shrink as funds continue to attract new funds and grow their AUM through positive fund performance. 35% of crypto funds manage \$10 million or less. The proportion of funds managing more than \$100 million continues to grow.



Due to the variation in size and vintage between crypto funds, it can be useful to look at median figures for some key operational metrics as shown below:





Median Fund AUM

Crypto fund assets are quite top-heavy and highly concentrated in the hands of a couple dozen funds. In fact, more than a quarter of all assets are managed by the 5 largest crypto fund companies. 35% of crypto funds manage USD 10 million or less in crypto assets.





Median Number of Employees

Though some crypto funds have a dozen or more employees, most funds are relatively small. The median number of full-time employees in non-advisory roles is eight.

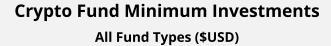


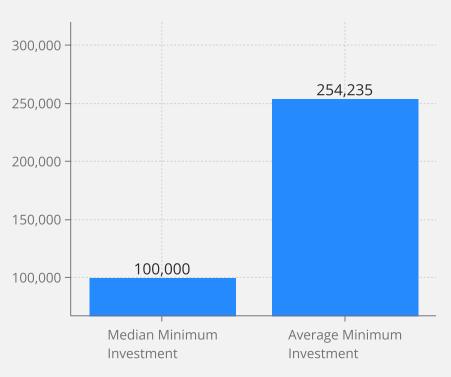


Median Number of Investments

Among crypto/blockchain-only venture funds, the median number of investments made since inception is 29. Most of these investments are early-stage investments and older vintage funds tend to have made a greater number of total investments.







20%

20% of crypto hedge funds have a minimum investment of \$500,000 USD or more

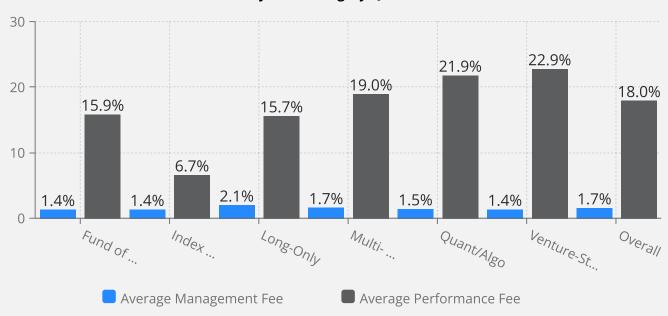
Minimum investments in crypto funds vary significantly across fund types. Crypto hedge funds and fund of funds typically have the highest minimum investment, while tokenized funds have low or non-existent minimums. Some crypto index funds also have high minimum investments.

Type	Median Min. Investment	Average Min. Investment
Fund of Funds	\$100,000	\$180,357
Hedge Fund	\$100,000	\$256,787
Index Fund	\$50,000	\$218,750
Investment Trust	\$37,500	\$37,500
Managed Account Platform	\$6,250	\$6,250
Mutual Fund Trust	\$1,000	\$1,000
Tokenized Fund	\$0	\$5,000
TOTAL	\$100,000	\$243,536



Crypto Fund Average Fees

By Fund Category Q3 '22

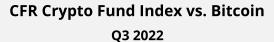


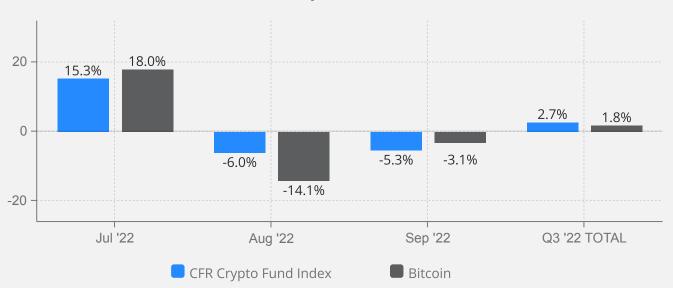
A 2% management fee and 20% incentive/performance fee (2/20) is the most common fee structure among crypto funds. However, the average fees across all funds tend to be lower and vary slightly between fund types. Index and other passive strategies often don't charge a performance fee, while funds with more active investment strategies tend to have higher performance fees (and sometimes lower management fees).

Fund Type	Average Perf. Fee	Average Mgmt. Fee
Fund of Funds	15.93%	1.39%
Index Fund / Tracker	6.67%	1.41%
Long-Only	15.68%	2.07%
Multi-Strategy/Other	19.03%	1.69%
Quantitative/Algorithmic	21.88%	1.50%
Venture-Style/ICOs	22.86%	1.43%
TOTAL	18.21%	1.65%



The <u>CFR Crypto Fund Index</u>, which measures the mean return, net of fees, of around 150 actively managed crypto funds, returned 2.7% for Q3, 2022.





2.7%

The CFR Crypto Fund Index gained 2.7% in Q3, 2022, outperforming Bitcoin which lost 1.8%

54.0%

54% of crypto hedge funds outperformed Bitcoin in Q3

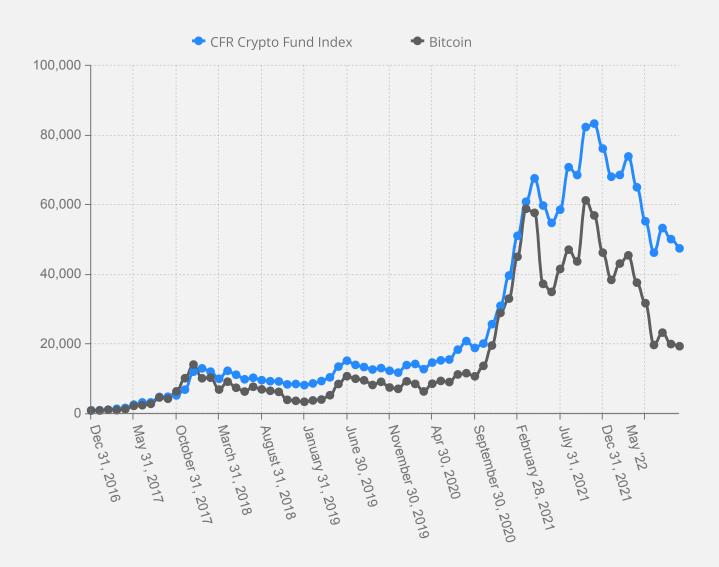
For the latest results from the CFR Crypto Fund Index please visit: https://cryptofundresearch.com/cfr-crypto-fund-index/



Between inception in January of 2017 and the end of Q3 2022, the <u>CFR Crypto Fund Index</u>, has returned 4,654%. Bitcoin is up 1843% during this same period. Much of the index's historical outperformance has occurred during bearish or choppy market conditions like those in the last several quarters.

CFR Crypto Fund Index vs. Bitcoin

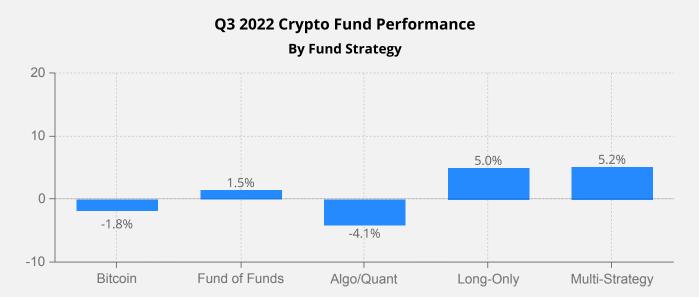
December 31, 2016 - September 30, 2022



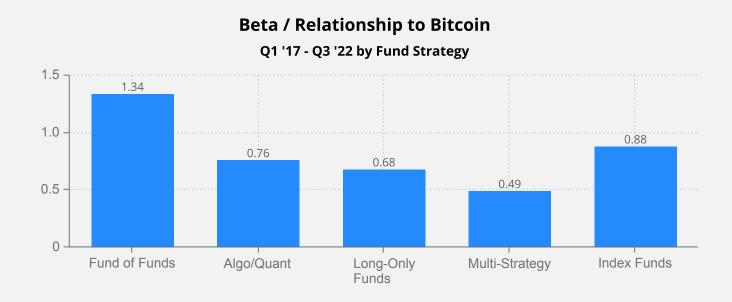
For more information on the CFR Crypto Fund Index, including methodology, monthly returns, and other performance metrics, please visit https://cryptofundresearch.com/cfr-crypto-fund-index/



Crypto funds gained 2.7% in Q3, 2022. Only algorithmic/quantitative style funds posted losses in the quarter.



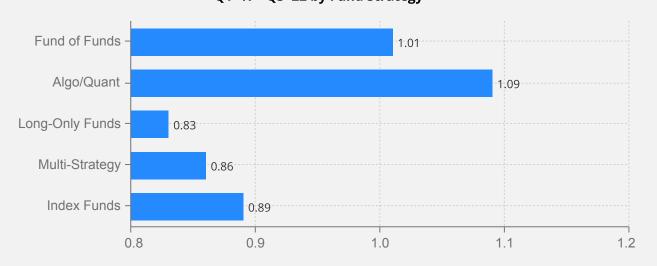
Beta is used in traditional finance to measure market based risk and, by using Bitcoin as a proxy for market returns, allows us to determine how much of a given fund strategy's returns could be simply due to market exposure to Bitcoin. Fund of funds tend to have the highest beta, while quantitative and multi-strategy funds tend to have the lowest.





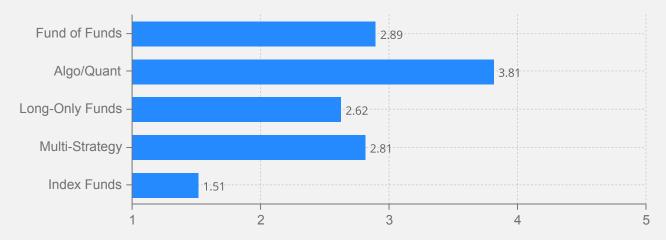
"Skew" captures the shape of the distribution of returns and can be defined as the extent to which returns vary from a normal distribution. Most crypto fund strategies demonstrate a positive skew, or a longer of fatter tail on the right. It's important to keep in mind that the accuracy of skew calculations depend on large quantities of return data, which are not necessarily available for most crypto funds.

Median Skew Across Fund Style Q1 '17 - Q3 '22 by Fund Strategy



Like skew, kurtosis is a measure of returns relative to a normal distribution. Kurtosis measures the size of extreme returns compared to a normal distribution of returns with a positive kurtosis captures the size of these extreme returns. The kurtosis of a normal distribution is 3.

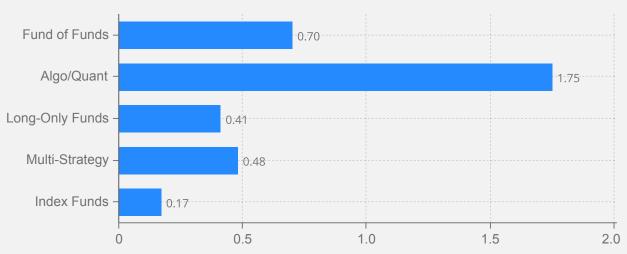
Median Kurtosis Across Fund Style Q1 '17 - Q3 '22 by Fund Strategy





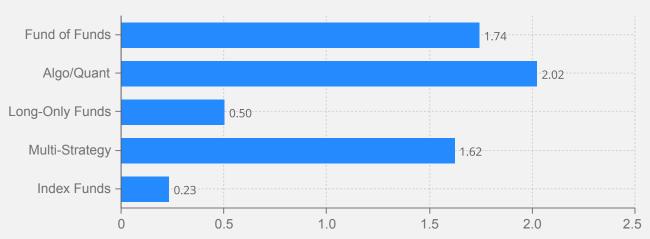
The Sharpe Ratio is a performance metric often used by investors to help them better understand the relationship between risk and returns of an investment. When comparing like investments, a higher Sharpe Ratio may indicate a better return relative to the amount of risk taken. Sharpe Ratio's can use either arithmetic or geometric returns. We use geometric returns in our calculation below.





Like the Sharpe Ratio, the Sortino Ratio helps investors understand the relationship between risk and returns of an investment. However, the Sortino Ratio focuses solely on the risk (standard deviation) or negative returns. By using only negative returns, the Sortino Ratio can help investors identify bad/downside risk, while ignoring good/upside risk.

Median Sortino Ratio Across Fund Style Q1 '17 - Q3 '22 by Fund Strategy





Q3 '22 Crypto Fund Research Performance Awards

Crypto Fund Research tracks the performance of more than 200 crypto funds - primarily crypto hedge funds, fund of funds, and hybrid funds. At the end of each quarter and year, we announce awards for the top performing funds in each period, net of fees.

Below are the Crypto Fund Research Performance Award winners for Q3, 2022:

Top Performing Crypto Funds Overall, Q3 2022







Top Performing Crypto Funds by Strategy, Q3 2022









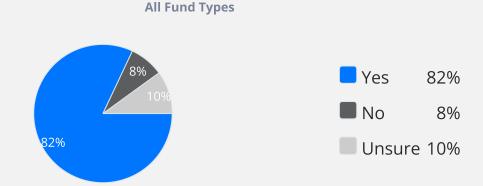
For additional award winners please visit: https://cryptofundresearch.com/crypto-fund-performance-awards/



Crypto Fund Survey

A recent survey of over 60 crypto funds was conducted to gauge investor sentiment and provide further insight into the crypto industry. The survey covers crypto venture funds, hedge funds, hybrid funds, index funds, and fund of funds and was conducted between July 12 and August 23, 2022. Full survey results here: https://cryptofundresearch.com/2022-crypto-fund-survey/





Crypto Fund assets under management (AUM), despite a few setbacks, have continued to grow and exceeded \$60 billion at the time of this survey in Q3 2022. It may therefore come as no surprise that most crypto funds anticipate growing AUM in 2022. However, unlike in our 2022 survey where virtually all funds expected to grow their AUM, 82% of funds surveyed expected to grow AUM in 2023.

28% of crypto funds think its likely or very likely that Bitcoin will surpass its all-time-high price of approximately \$64,000 USD in the next 12 months (this is more than double the average price during the period in which the 2022 survey was conducted). Crypto funds are significantly more bearish than in 2021 when over 70% thought Bitcoin would more than double over the following 12 months.

Crypto Fund Expectations for Bitcoin to Surpass \$65,000 in Next 12 Months

All Fund Types



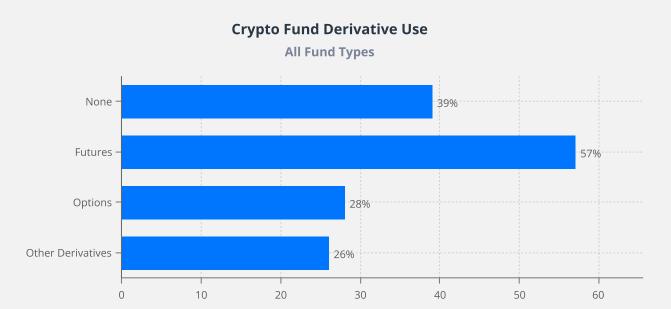


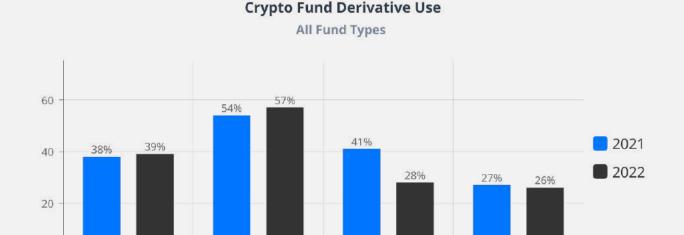
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None

Crypto Fund Survey (cont.)

The majority of crypto hedge funds and hybrid funds use some sort of derivative product either for risk management, leveraged exposure, or other purpose. About two thirds of both crypto hedge funds and hybrid funds use derivatives, with hedge funds more likely to use futures and hybrid funds more likely to use options or other derivatives. Venture funds are least likely to use derivatives.





Futures

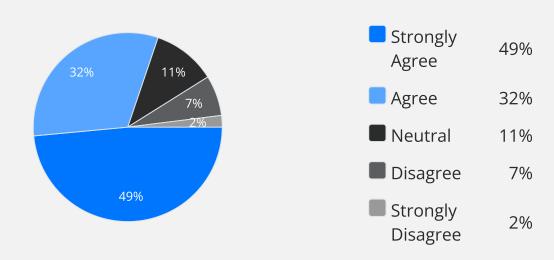
Options

Other Derivatives



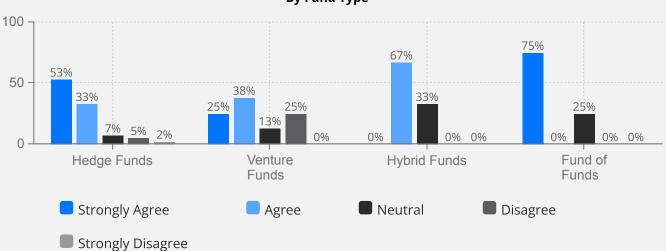
Derivatives play a vital role in investment strategies, according to most respondents. The survey results reveal that roughly 81% of crypto funds agree that derivatives and structured products are healthy components of the crypto industry. Only 9% of crypto funds disagree on the benefits of these securities in the crypto industry, citing counterparty risk and the misuse of these products as the primary rationales against their usage.

Crypto Funds View Derivatives as Healthy for Space All Fund Types



Venture funds are least likely to believe derivatives are healthy for the crypto investment space. Venture funds are also the least likely to use derivatives.

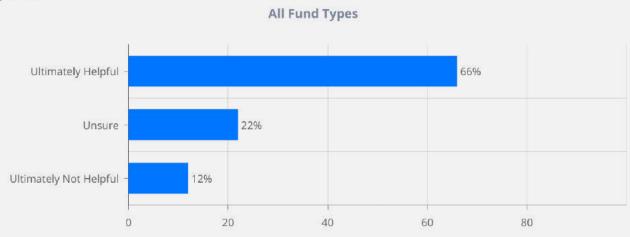
Crypto Funds View Derivatives as Healthy for Space By Fund Type





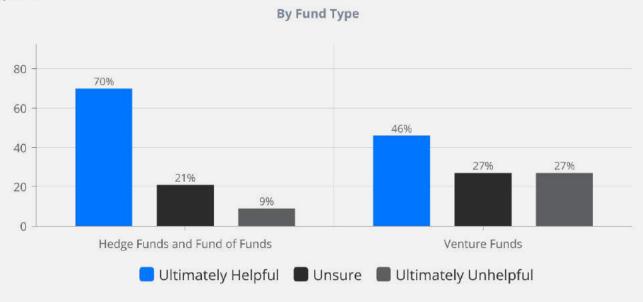
In light of various issues in 2022 with regards to DeFi, stablecoins, exchange risk and the like, we asked crypto funds if increased regulation would ultimately be helpful to increasing investor confidence in the crypto the space. About two thirds of funds felt greater regulation would be helpful.

Would Greater Regulation Ultimately be Helpful to Increasing Investor Confidence in the Space?



Hedge funds and fund of funds were more likely than venture funds to think regulation would be helpful to building investor confidence. In fact, venture funds were three times as likely as other funds to think increased regulation would be unhelpful or harmful.

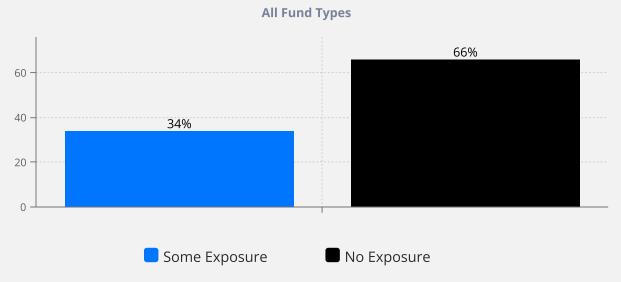
Would Greater Regulation Ultimately be Helpful to Increasing Investor Confidence in the Space?





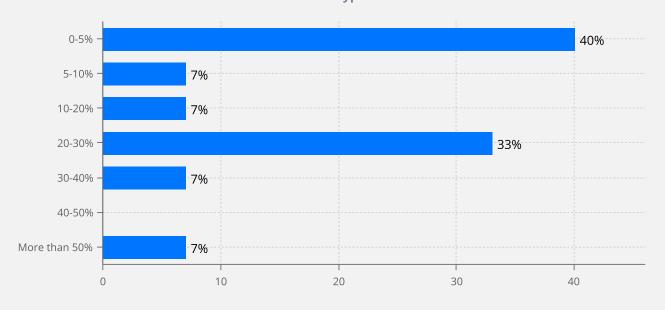
Though the 2022 survey was conducted before the collapse of FTX, we followed up with funds to better understand the impact and potential fallout. The full results of the FTX Fallout Survey can be found here: https://cryptofundresearch.com/ftx-crypto-funds-report/

Proportion of Crypto Funds with Direct Exposure to FTX



Just over a third of funds reported having some direct exposure to FTX or its subsidiaries. However, among the funds reporting some exposure, that exposure was generally modest. More than half of exposed funds had less than 20% of their assets directly exposed.

Percentage of Assets (AUM) Exposed to FTX Among Funds Reporting Some Exposure All Fund Types

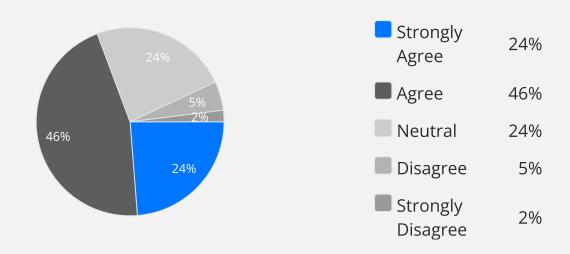




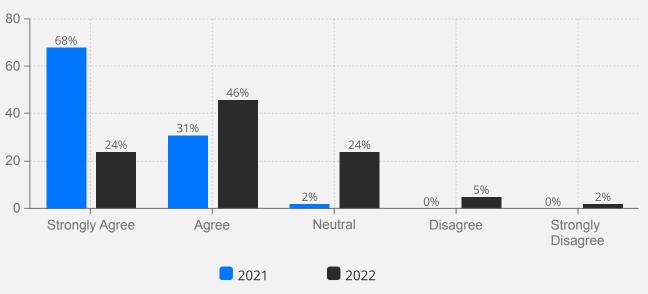
Despite the various setbacks and scandals, 70% of crypto funds reported that institutional interest in crypto increased during the first half of 2022. However, this is down from 2021 when nearly all funds felt institutional interest had increased.

Crypto Funds Believe Institutional Interest in Crypto Increased in H1 2022

All Fund Types



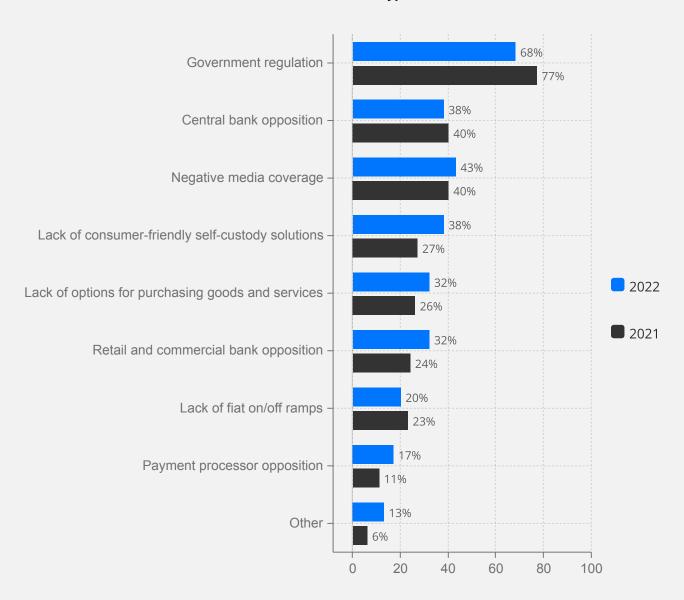
Crypto Funds Believe Institutional Interest in Crypto Increased in First Half of Year 2022 vs. 2021





While crypto investors believe that institutional interest has and will continue to increase in 2022, they believe there are several obstacles that continue to prevent the widespread adoption of cryptocurrencies.

Crypto Fund Views of Top Obstacles to Widespread Crypto Adoption All Fund Types



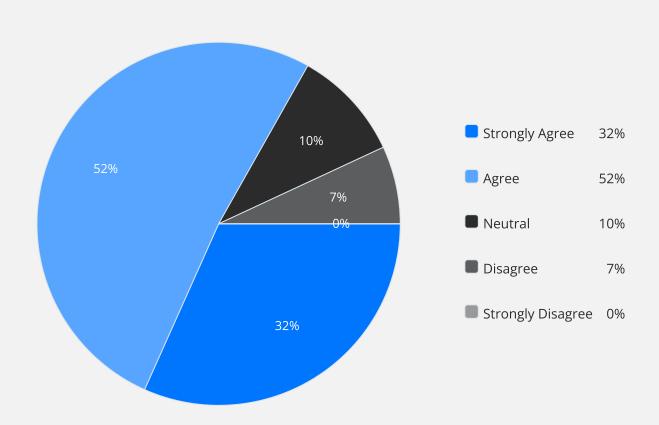
Crypto funds continue to report that government regulation is the largest obstacle to widespread adoption of cryptocurrencies.



A question on the role of increased money supply and inflation expectations in shaping crypto adoption, particularly as a store of value, was added to our survey for 2021. In 2022, 84% of funds agreed with this assertion, compared with 87% of fund in 2021.

Though not shown above, there was no disagreement from funds based in Europe/Other. Funds based in Asia were somewhat more likely to disagree.

Crypto Funds Agree Increases in Money Supply and Inflation will Drive Crypto Adoption All Fund Types





Thank you to the more than 60 crypto fund respondents that completed our survey including:

































































Altana Digital Currency Fund

ARCA

Astronaut Capital Baekdu Technologies

Belton Capital

Bitrock Capital Partners, LP

BKCoin Capital

Blockchain Coinvestors

Blockchain Strategies Fund

Blockforce Capital

Bohr Arbitrage Crypto Fund

Cambrian Asset Management

CityBlock Capital

Coincident Capital

Crypto Fund AG

DFi Labs

Digital Capital Management

Galois Capital

Hartmann Capital

Icoinic Algorithmic Fund

Kenetic

Lavaliere Capital Management Leonidas Cryptocurrency Fund Liberty Bitcoin Fund

Liquibit USD Market Neutral Arbitrage Fund

M31 Capital

MaiCapital - Blockchain Opportunity Fund

MVPQ Limited

NamNar Alternatives fund lp

ODIN88 Elite Crypto Fund

Off the Chain LP

Permian Capital Fund, LP

ProChain Capital

Protein Capital Fund

Proxima Investments

Pure Crypto LP

Pythagoras Investment Management LLC

Rivemont Crypto Fund

S2F CAPITAL LP

Smart Index Crypto Fund Limited

Stylus Capital

Tally Capital

The Bitcoin Fund (TSX:QBTC)

Tradecraft Crypto Asset Fund

Waterdrip Capital



About the Report

About Crypto Fund Research:

Crypto Fund Research is an independent research firm founded in 2017. The firm focuses exclusively on crypto funds, including crypto hedge funds, venture capital funds, hybrid funds, index funds, fund of funds, and managed accounts. Crypto Fund Research provides a variety of free research and market intelligence, maintains the CFR Crypto Fund Index, and provides the largest and most comprehensive <u>database of crypto fund performance</u>.

For partnership opportunities, or to be included in our next survey, please contact us at institutional(at)cryptofundresearch.com

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